

## THE MANIPULATION OF CHOICE WHITE MARK D %0A

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The Manipulation of Choice is an accessible book that is especially well suited for students. But it is also a welcome challenge to a currently fashionable theory that libertarians and paternalists alike should read with pleasure.

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White, Mark D., 1971 The manipulation of choice : ethics and libertarian paternalism / Mark D. White, p. cm. Includes index. 1. Economics Psychological aspects. 2. Decision making. 3. Social choice. 4. Welfare economics. I. Title. HB8PW4. 74932 10 33010. 9 de23 2012029970 A catalogue record of the book is available from the British Library.

[The Manipulation of Choice: Ethics and Libertarian ...](#)  
" The Manipulation of Choice: Ethics and Libertarian Paternalism By Mark D. White New York: Palgrave Macmillan, 2013. Pp. xv, 185. \$25 paperback. The Manipulation of Choice is an important book on a timely topic. Over the past decade, an increasing number of academics and policymakers have argued that it is morally legitimate for the state to use its coercive power to steer people's choices

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Mark D. White is chair of the Department of Political Science, Economics, and Philosophy at the College of Staten Island/CUNY, where he teaches courses in philosophy, economics and law. His latest book is The Manipulation of Choice: Ethics and Libertarian

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Sprinkled throughout with anecdotes, examples, and references to a wide range of scholarly literature, this new volume argues against the use of paternalistic nudges by the government and makes a positive case for individual choice and autonomy.

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This timely book makes a forceful argument that the analyses from behavioral economists are incomplete, the policies advocated by libertarian paternalists are misguided and unethical, and both

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Synopsis: Dr. Mark D. White explains the informational, ethical, and practical problems faced by libertarian paternalism and 'nudges,' by which the government subtly influences people's choices for their own good, in his exciting new volume *The Manipulation of Choice*. In a lighthearted manner, the author points out critical flaws in the way economists model decision-making, how behavioral

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